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## **Soapstone Networks Awarded 2008 TMC Labs Innovation Award and *Unified Communications*<sup>®</sup> Magazine's 2007 Product of the Year Award**

### **Soapstone Networks Honored for Outstanding Innovation**

**Billerica, MA, June 10, 2008** — Soapstone Networks (NASDAQ:SOAP), is pleased to announce the PNC™ (Provider Network Controller) is a recipient of the 2007 Product of the Year Award and 2008 TMC Labs Innovation Award, presented by Technology Marketing Corporation's (TMC<sup>®</sup>) *Unified Communications* and *Communication Solutions* magazines.

"Soapstone Networks has proven they are committed to addressing real needs in the marketplace. Soapstone's PNC is clearly deserving of recognition for its out-of-box innovation helping to transform the unified communications industry. Soapstone has proven they are committed to quality and excellence in solutions that benefit the customer experience as well as ROI for the companies that use them. We're proud to reward Soapstone Networks for their hard work respective to these achievements, granting them the 2007 Product of the Year and the *Unified Communications*' TMC Labs 2008 Innovation Awards," said TMC President Rich Tehrani.

"We're very pleased to be recognized by *Unified Communications* and TMC Labs for our contributions to the industry through our PNC framework," said Esmeralda Swartz, SVP Marketing and Business Development at Soapstone Networks. "We are proud to bring a product to market that changes the way carriers can deploy services. By decoupling services from the underlying transport network, customers can take advantage of best-in-class multi-vendor solutions to accelerate innovation and offer differentiated services based on quality and price."

The eighth annual *Communications Solutions* Product of the Year Award recognizes the vision, leadership and attention to detail that are the hallmarks of the prestigious award. The most innovative products and services brought to market in 2007 were selected as recipients of this year's *Communications Solutions* Product of the Year Award for their groundbreaking achievement.

The TMC Labs Innovation Awards honor products that demonstrate raw innovation, unique features, and significant contributions toward improving communications technology. "Soapstone deserves this great honor, and I look forward to seeing other innovative solutions from them as they continue to contribute to the future of this industry," according to Tom Keating, CTO and TMC Labs Editorial Director at TMC.

#### **About Soapstone Networks**

Soapstone Networks is at the forefront of the movement to Carrier Ethernet by delivering resource control systems that realize NGN software-provisioned services in the new Carrier Ethernet transport network. Soapstone's common control framework decouples services from underlying network technologies. The Soapstone solution dynamically provisions precise, SLA-quality services, continuously optimizing utilization of network resources to bring orderly, predictable business-driven behavior to service provider networks. Accelerating Innovation - [www.soapstonenetworks.com](http://www.soapstonenetworks.com).

This release contains information about Soapstone's future expectations, plans, and prospects, including expectations for the growth opportunity that constitute forward-looking statements for purposes of the safe harbor provisions under the Private Securities Litigation Reform Act of 1995. Such forward-looking statements are subject to risks and uncertainties, which could cause actual results to differ materially from those anticipated. When used in this press release, the word "will," "expected" and other similar expressions are intended to identify such forward-looking statements. Such risks and uncertainties include, but are not limited to market acceptance of our products, services and enhancements, dependence on our major customer, customer purchasing patterns and commitments, development of the market place, product development and enhancement, intensity of competition of other vendors, technological changes, reliance on technology and distribution partners, and other risks set forth in Soapstone's filings with the Securities and Exchange Commission. Soapstone does not undertake any duty to update forward-looking statements.

#### **About *Unified Communications* magazine**

Launched in July 2007, *Unified Communications* magazine is devoted to educating enterprise decision makers on why and how they need to deploy unified communications (UC) solutions. Every issue of *Unified Communications* magazine features a comprehensive news section; case studies of successful deployments and lessons learned; interviews with leading hardware and software companies; and an 'industry' section, featuring analysis of important mergers and acquisition, partnerships and a Wall Street perspective on the unified communications market. [Unified Communications](#) has a subscriber base of 41,509.

#### **About TMC**

Technology Marketing Corporation (TMC) is an integrated global media company helping our clients build communities in print, online and in-person. TMC publishes [Customer Interaction Solutions](#), [INTERNET TELEPHONY](#), [Unified Communications](#), and [IMS Magazine](#). TMCnet, TMC's Web site, is the leading source of news and articles for the communications and technology industries. According to Quantcast, TMCnet reaches nearly one million U.S. unique visitors each month. TMCnet serves as many as three million unique visitors globally each month according to Webtrends. TMC is also the first publisher to test new products in its own on-site laboratories, TMC Labs. In addition, TMC produces [INTERNET TELEPHONY Conference & EXPO](#), and [Call Center 2.0 Conference](#). (\*alexa.com is an amazon.com company that ranks Web sites by their traffic levels. Neither alexa.com nor amazon.com is affiliated with TMCnet.) [www.tmcnet.com](http://www.tmcnet.com)

#### **About The Boston Globe**

The Boston Globe is wholly owned by The New York Times Company (NYSE: NYT), which is a leading media company with 2007 revenues of \$3.2 billion, and includes The New York Times, the International Herald Tribune, The Boston Globe, 16 other daily newspapers, WQXR-FM and more than 50 Web sites, including NYTimes.com, Boston.com and About.com. The Company's core purpose is to enhance society by creating, collecting and distributing high-quality news, information and entertainment.