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Soapstone Networks Demonstrates PNC Framework in Multi-Vendor Catalyst Showcase at Management World 2008, Nice

Harmony Catalyst Project advances standards between OSS and network elements to simplify multi-vendor integration and the delivery of NGN services

Nice, France — May 20, 2008 — Soapstone Networks, Inc. (NASDAQ: SOAP), today announced that it is showcasing the PNC™ (Provider Network Controller), its multi-vendor resource and service control plane software framework, at Management World 2008, Nice. Soapstone will be participating in the Harmony II Catalyst Showcase, a project that demonstrates a real-world example of multi-play services with strict SLAs over a common Carrier Ethernet infrastructure utilizing NGOSS contracts between multi-vendor COTS products across multiple technologies.

Service providers who want to deliver differentiated multi-play services based on a predictable customer Quality of Experience (QoE) are challenged by the complexity of integrating all of the required components. Standards provide the service provider community confidence that complex integration efforts will work across a multi-vendor, multi-technology environment. A consistent set of standards, together with the tools that enable interoperability with these emerging standards, provide an ideal platform to launch differentiated services with components that target specific business problems.

The Harmony Catalyst II project captures interoperability information in the form of an NGOSS contract implementing the MTOSI interface, thus integrating the vendor components. The Soapstone PNC implements fulfillment contracts on both its northbound and southbound interfaces as well as assurance contracts on its northbound interface. The demonstrated multi-vendor interworking of these interfaces indicates that the standards are maturing beyond the specification phase.

The Harmony Catalyst project delivers on its second phase and features operations support systems (OSS) from Amdocs, Harris Stratex Networks, Inc., IONA Technologies, Nortel, Progress Software, Soapstone Networks, and Telchemy will demonstrate how a service provider can manage service levels agreements (SLAs) for multi-play services over a next-generation Carrier Ethernet network, by monitoring network performance and translating it into quality of service (QoS) measures.

The "Harmony" project is sponsored by BT, one of the world's leading providers of communications solutions and services operating in 170 countries, and by the Distributed Management Task Force, Inc. (DMTF), an industry organization leading the development of management standards and integration technology for enterprise and Internet environments.

"We are very pleased to be participating in this project as it demonstrates that the vendor community is taking the need by service providers to automate service lifecycle functions and processes and deliver services with strict SLAs very seriously. The use of open standards such as MTOSI between OSS and network element components is critical to tap the potential for new services," said Esmeralda Swartz, SVP Marketing and Business Development at Soapstone Networks. "We believe the ongoing work being done here will provide the service provider community relief from the complex integration projects required across their transport and OSS infrastructures and is consistent with Soapstone's goal of advancing our customers' and partners' ability to deploy pre-integrated multi-vendor solutions that accelerate the time to revenue for new services."

Soapstone provides a comprehensive common control framework for various technologies including Carrier Ethernet enabling customers to manage the complexities between service offerings and applications and the underlying transport equipment and technologies. The PNC delivers predictability through the service lifecycle by closing the loop between provisioning or fulfillment to assurance. The PNC maps services onto the transport network, monitors what is occurring (is the service implemented per the contract), and can make adjustments in real-time.

About the TM Forum's Catalyst Program

The TM Forum's Catalyst program is the industry's BSS/OSS proving ground -- enabling service providers, system integrators, and hardware/software vendors to work together to solve common, critical industry challenges. The program provides an opportunity for multi-company, multi-national teams to work together in a collaborative environment with emerging technologies and capabilities to solve some of the most pressing operational and interoperability issues. And, as in the past, the Catalyst program continues to directly support the NGOSS program by implementing many of the NGOSS concepts and principles. Catalyst project results are demonstrated live at Management World events.

About the TM Forum's Prosspero Program

The TM Forum's Prosspero program provides "ready-to-go" standards. Each Prosspero implementation package is a product and contains all the elements that make up a product such as documentation, support, training and education. Most importantly an approved Prosspero solution package must include a reference implementation and testimonial proving that the relevant standard has been successfully deployed and has brought tangible business benefits to the adopters.

About Soapstone Networks

Soapstone Networks is at the forefront of the movement to Carrier Ethernet by delivering resource and service control systems that realize NGN software-provisioned services in the new Carrier Ethernet transport network. Soapstone's common control framework decouples services from underlying network technologies. The Soapstone solution dynamically provisions precise, SLA-quality services, continuously optimizing utilization of network resources to bring orderly, predictable business-driven behavior to service provider networks. Accelerating Innovation - www.soapstonenetworks.com

This release contains information about Soapstone Network's future expectations, plans, and prospects including expectations for the growth opportunity that constitute forward-looking statements for purposes of the safe harbor provisions under the Private Securities Litigation Reform Act of 1995. Such forward-looking statements are subject to risks and uncertainties, which could cause actual results to differ materially from those anticipated. When used in this press release, the words "will", "expected" and other similar expressions are intended to identify such forward looking statements. Such risks and uncertainties include, but are not limited to the market acceptance of our products, services and enhancements, dependence on our major customer, customer purchasing patterns and commitments, development of the market place, product development and enhancement, intensity of competition of other vendors, technological changes, reliance on technology and distribution partners, and other risks set forth in Soapstone's filings with the Securities and Exchange Commission. Soapstone does not undertake any duty to update forward-looking statements.